



# Agricultural Business

Department: Agricultural Sciences

Degree: Associate of Applied Science

Entry time: Fall, Spring, Summer

Length: 2 years (4 semesters, 1 summer)

- One of the **largest schools** in the nation for number of **Ag program graduates**.
- Instructor backgrounds include decades of **teaching and industry experience**.
- Spring semester **study abroad** opportunity to learn about **Brazilian agriculture**.
- A practical, hands-on education with **class sizes of 15–25 students** and three computer labs devoted to Ag Business students.
- 13 agriculture-related student organizations among the **80+ clubs** on campus.
- **Required internship opportunities** providing great industry contacts, which could lead to a full-time position after graduation.

## Program Description

Prepare for business success in farm management or in the agriculture industry through practical teaching and training. Agricultural Business program students will study sales, advertising, merchandising, economics, farm management, marketing, agronomy and animal science.

In addition to business classes, students will take a few production and geospatial classes. The core of the program is Farm Records, Farm Business Management, and Farm Markets and Entrepreneurship.

## Career Opportunities

Ag banks and credit unions  
Crop scouting  
Cooperatives  
Fertilizer applications  
Data collection from research/analysis

## Sample Classes

Principles of Agronomy  
Introduction to Ag Business  
Survey of the Animal Industry  
Agricultural Fertilizer and Chemicals  
Agriculture Procedures and Safety  
Farm Records, Accounts, Analysis  
Integrated Pest Management  
Agricultural Selling  
Farm Business Management  
Agricultural Finance  
Agriculture Economics  
Introduction to Agriculture Markets  
Entrepreneurships in Agriculture  
Precision Farming Systems

## Internships

As an Agriculture Business student you will complete two internships for a total of 10 weeks. Your first internship takes place during the spring, the other in early summer. During your internships you will apply your lab and classroom skills in a actual work environment. Plus, you'll make some great industry contacts that could lead to a full-time position after graduation.

## Transfer Opportunities

Many of your classes will transfer to four-year institutions. Please be sure to work with your advisor to ensure transferability of courses to your desired university.

## Scholarships

Kirkwood will help you pay for college! Kirkwood awards more scholarships than any other community college in Iowa. For more information and to apply, visit [www.kirkwood.edu/scholarships](http://www.kirkwood.edu/scholarships).

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