Banking and Finance

Business and Information Technology  •  (319) 398-5416  •  (800) 363-2220

Entry time: Fall, Spring, Summer  
Length: 2 years (4 semesters)  
Award: Associate of Applied Science Degree

The Banking and Finance program is designed for students seeking careers with financial institutions and for those already in financial institutions wishing to attain advanced positions. This program provides an internship opportunity to give students real-world experience in their last semester.

Transfer Opportunities:
- Mount Mercy College, Cedar Rapids, Iowa
- William Penn University, Oskaloosa, Iowa

Employment Opportunities:
- Beginning Personal Banker
- Management Trainee
- Vault Teller
- Trust Administrative Assistant
- Loan Officer

Local employers that have hired Kirkwood Banking and Finance graduates:
- Farmers State Bank
- Guaranty Bank and Trust
- Wells Fargo
- U.S. Bank
- Iowa State Bank & Trust Company
- Hills Bank & Trust Company
- Cedar Rapids Credit Union
- Commercial Federal Bank
- Mt. Vernon Bank and Trust
- Cedar Rapids Bank and Trust

The banking and financial service industry is in an exciting stage of growth as a result of new technology and services. This industry touches every life, every day. As an employee in this field, you can help others achieve their dreams through financial success.

Base salaries: $20,000 - $26,000  (source: www.salary.com - 11/04)

For more information on salaries and careers in this field, check out these websites:
- America’s Job Bank: www.ajb.dni.us
- Cedar Rapids Metro: www.clickonmycareer.com
- Iowa Bankers Association: www.iabankers.com

This program is accredited by ACBSP (Association of Collegiate Business Schools and Programs). ACBSP is the leading specialized accreditation association for business education supporting, celebrating and rewarding teaching excellence.
# Banking and Finance

## Two-year Program

**Associate of Applied Science**

**Major Code:** 05040

<table>
<thead>
<tr>
<th>Catalog Number</th>
<th>Course Title</th>
<th>Credit Hours</th>
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<tbody>
<tr>
<td><strong>First Semester</strong></td>
<td></td>
<td></td>
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<tr>
<td>CC113T</td>
<td>Composition I(^1)</td>
<td>3</td>
</tr>
<tr>
<td>MT120T</td>
<td>Finite Math(^2)</td>
<td>3</td>
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<tr>
<td>AO152T</td>
<td>Financial Accounting</td>
<td>4</td>
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<tr>
<td>FN101T</td>
<td>Principles of Banking</td>
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<tr>
<td>OF136U</td>
<td>Computer Business Applications or DG102T</td>
<td>3</td>
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<tr>
<td><strong>Second Semester</strong></td>
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<tr>
<td>MR103T</td>
<td>Principles of Selling</td>
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<tr>
<td>AO156T</td>
<td>Managerial Accounting (P: AO152T)</td>
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<tr>
<td>EO120T</td>
<td>Principles of Macroeconomics</td>
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<td>CC115T</td>
<td>Composition II: Technical Writing (P: CC113T)</td>
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<tr>
<td>FN103T</td>
<td>Personal Financial Management</td>
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<tr>
<td><strong>Total Program Credit Hours</strong></td>
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</tbody>
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\(^1\) Your COMPASS writing score will determine if you need to take Elements of Writing.

\(^2\) Your COMPASS Math score will determine if you need to take prerequisite classes.

\(^3\) Analyzing Financial Statements is only offered in the fall semester.

\(^4\) Fundamentals of Finance is only offered in the spring semester.

### Banking Electives:

- FN125U Intro to Commercial Lending 3
- FN109U Residential Mortgage Lending 2
- FN105T Consumer Lending 3

### Program Coordinator:

Bob Walker  
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Effective Fall 2005

4/05