



#### **Business and Information Technology**

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# Business Administration: Marketing Management

**Department:** Business and Information Technology **Degree:** Associate of Applied Science (A.A.S.)

Entry time: Fall, Spring, Summer Length: 2 years (5 semesters)

### **Program Description**

Do you have a creative mind? Do you like exploring digital, social media, advertising, sales and branding trends? If you said yes to those questions, then consider the Business Administration: Marketing Management program. Through your coursework, you'll learn how to effectively market anything in today's ever-changing, highly competitive marketing world. As a graduate, you will know how to brand a product or service across multiple mediums and have the knowledge to make an impact as a manager in this exciting field.

#### **Career Opportunities**

Buyer
Marketing researcher
Public relations specialist
Media planner
Sales/sales manager/strategist
Entrepreneur
Manufacturer
Wholesaler
Business management careers

#### Sample Classes

Introduction to Business
Professionalism: Business Competition
Principles of Management
Principles of Selling
Principles of Supervision
Principles of Marketing
Principles of Advertising
Marketing Management
Principles of Retailing

#### **Certificate Options**

Customize your degree and boost your resume with Kirkwood's certificate options. Students in the Business Administration: Marketing Management program can specialize in:

Retail Marketing Sales Social Media Marketing

## **Scholarships**

We award more scholarships than any other community college in lowa. Complete one application to be eligible. To apply visit: www.kirkwood.edu/scholarships.

